

MOUNTAIN BIKE TOURISM 2030

Vision and Spheres of Action for the German Mountain Bike Tourism Industry

TOP





 Germany ranks among the TOP 5 bike destinations globally – both in terms of travel desirability and popularity.





Million Bike Trips



 Of the one million annual mountain bike trips in Germany, 30 percent originate from abroad.





» Equivalent to 2.9
percent of annual EU
cycling tourism.



Source: Mountainbike Tourismusforum Deutschland (2030)



» Together with hiking and cycling, mountain bike tourism has become the third major outdoor activity to be internationally promoted by the German National Tourist Board.



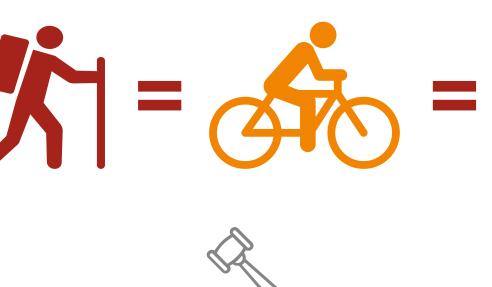
10 world-class products

20 bike-products with international appeal

Specialised MTB Destinations

 Germany has a welldifferentiated, premium product portfolio for mountain bike tourism.



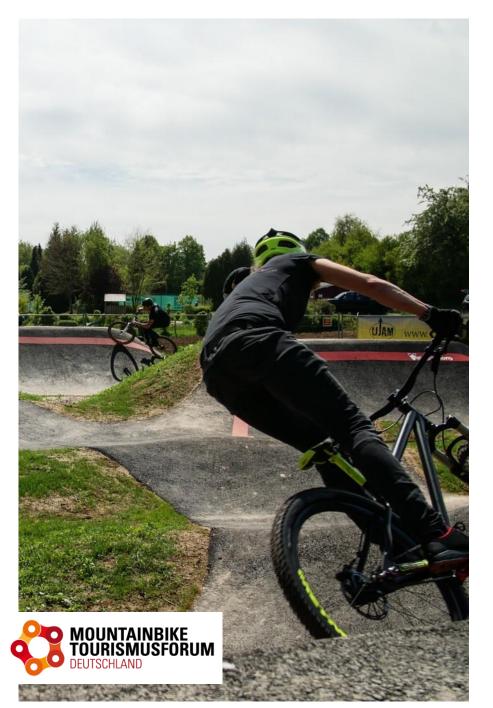


 There is no longer a legal difference between cycling, walking and mountain biking for recreational purposes





 Mountain biking is among the top ten favourite sports of children and teenagers.



 » Nationwide availability of biking opportunities for everyday use.

Vision 2030: Five Cornerstones for SUCCESS



#1 · BECOMING PROFESSIONAL

- We need further professionalisation of the industry...
- » ... by anchoring MTB topics more deeply in university education and research – analogous to other outdoor activities such as hiking and cycling.
- » ... through qualified service providers (e. g. guides, hosts).
- » ... through a multi-level, nationally uniform and mandatory bike-guide training programme.



#2 · ACTING PROFESSIONALLY

We follow guidelines and quality standards for highly professional, customer-oriented mountain bike tourism. Destinations are capable of developing and marketing differentiated products according to their regional character and national demand.



#3 · TAKING RESPONSIBILITY

We act in an autonomous and coordinated manner:

- » Service providers proactively develop their offers.
- » **Towns and districts** create infrastructure.
- » <u>Destinations</u> manage and market products.
- » The <u>bike industry</u> and <u>media</u> purposefully invest in developing the domestic market.
- » Every stakeholder intensifies their commitment by five percent per year for the joint development of Germany as a world-class MTB destination.



#4 · MORE EXERCISE

Lack of exercise is a massive contributor to ageing, diseases of civilization and immense productivity losses. Biking offers a uniquely accessible form of fitness and coordination training to broad sections of the population. We therefore advocate for nationwide access to biking opportunities as part of public services and everyday life.



#5 · BEING VISIBLE

We make our contribution to key social issues (e.g. lack of exercise, demographic change, climate change) visible and audible through professional lobbying. As a reliable and respectful interlocutor, we are involved in local, regional, state and national committees.





- #1 · Becoming professional
- **#2** · Acting professionally
- **#3** · Taking responsibility
- #4 · More exercise
- **#5** · Being visible

Our vision is dynamic and an invitation to act together. How do you see the future? How do you want to contribute? Lets talk about it – this is how you can reach us:

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Picture: TMGS Sachsen